



A nonprofit independent licensee of the BlueCross BlueShield Association

**Rate Quote For**

**ROCHESTER BUSINESS ALLIANCE**

The product you have requested is called **Dental Blue Options Option 65** and is to be effective **01/01/2012**.

The options you have requested are:

Dependents covered until age 26 as of the BEGINNING OF THE MONTH FOLLOWING  
 Students are covered until age 26 as of the BEGINNING OF THE MONTH FOLLOWING  
 Pre-Existing waiver option: Waivered

	Single	Sub/Spouse		Family
Domestic Partner	\$0.00	\$0.00	\$0.00	\$0.00
Dental Product: Dental Blue Options	\$30.83	\$75.60	\$70.18	\$88.12
<b>Proposed Rates</b>	<b>\$30.83</b>	<b>\$75.60</b>	<b>\$70.18</b>	<b>\$88.12</b>

Proposal Accepted: \_\_\_\_\_ Proposal Rejected: \_\_\_\_\_

Signature: \_\_\_\_\_ Title: \_\_\_\_\_ Date: \_\_\_\_\_

Total Employees: \_\_\_\_\_ Total Eligible: 14

We are quoting these rates on the express condition that, if the rates actually approved by the New York State Insurance Department are different than the rates quoted above, your rates for the effective date will change.

By signing this rate quote, employer group plan sponsor agrees to the following:

- The Sales Representative providing this quote is a New York State licensed insurance producer employed by Excellus Health Plan. The individual represents Excellus in this transaction and will be compensated by Excellus in part based on this sale. The amount of compensation is based on a number of factors, including the contract selected and the volume of sales. You may request information about the expected compensation from your Sales Representative.